

**WEST BRADFORD TOWNSHIP  
2010-2011 SODIUM CHLORIDE BID  
TABULATION SHEET**

**Due July 12, 2010 Noon  
Open July 12, 2010 1:00 PM  
Bid Award July 13, 2010 8:00 PM**

\$/ton)

<b>CONTACT, COMPANY, ADDRESS TELEPHONE, FAX</b>	<b>ESTIMATED NEED</b>		<b>OVER ESTIMATED NEED</b>	
	<b>FOB</b>	<b>DELIVERED</b>	<b>FOB</b>	<b>DELIVERED</b>
Christine Decker <b>American Rock Salt Co.</b> P.O. Box 190 Mt. Morris, NY 14510 888-762-7258 FAX: 585-243-7676	\$60.00	\$63.09	\$69.00	\$72.25
Allison Marincek <b>Cargill, Inc.</b> 24950 Country Club Blvd. Suite 450 North Olmsted, OH 44070 800-600-7258 FAX: 440-716-0763	\$55.00	\$56.70	\$55.00	\$56.70
<b>Detroit Salt Company</b> 12841 Sanders Street Detroit, MI 48217	NO BID	NO BID	NO BID	NO BID
Shelagh E. Mahoney, Pres. <b>Eastern Salt Co.</b> 134 Middle Street, Suite 210 Lowell, MA 01852 978-251-8553 FAX: 978-251-8244	\$60.20	\$60.20	\$60.20	\$60.20
Daniel P. Thompson, CEO <b>International Salt Co.</b> ISCO Corporate Center 655 Northern Blvd. Clarks Summit, PA 18411 888-388-4726 FAX: 570-586-6463	\$64.00	\$64.89	\$74.00	\$74.89
Linda Winter, Sales Mgr. <b>North American Salt Co.</b> 9900 W. 109 <sup>th</sup> Street Suite 600 Overland Park, KS 66210 800-323-1641 FAX: 913-338-7945	NO BID	NO BID	NO BID	NO BID
Lisa Stapleford, V.P. <b>Oceanport Industries, Inc.</b> P.O. Box 608 Claymont, DE 19703-0608 800-288-7974 FAX: 302-792-1174	\$58.00	\$59.75	\$58.00	\$59.75